RUSSIA’S MARKET OF TIMBER AND SAWN WOOD 2017
April 21, 2017
Intercontinental Hotel, Tverskaya Ulitsa 22, Moscow

Draft Programme

09.00-09.30 Registration. Welcome coffee

09.30-11.30 SESSION 1. Regulation. Changes in the regulatory environment. Government support measures
Moderator: Ivan Sovetnikov, Chairman of the Moscow Region Forest Management Committee

Key topics:
- Global and local trends in logging and wood processing
- New forestry and related legislation. Initiatives by the forestry-related government agencies
- Potential impact from the forthcoming birch export ban
- Lessees’ potential changeover to the intensive model of forest management and regeneration
- Changes to the legislative instruments to promote more efficient use of forests
- Contemplating tighter sanctions for illegal felling
- Updating the forest inventory data

Speakers:
- Horizons of Forest regulation in Russia
  Pavel Pavlov, Chief adviser, Presidential State-legal Directorate
- Main wood trade improvements in the forestry legislation
  Ivan Sovetnikov, Chairman of the Moscow Region Forest Management Committee
- Stumpage: supply and demand balance. Companies’ risks
  Evgeniy Lopatin, Lead expert, Luke
- Presentation TBA
  Representative, Ministry of Industry and Trade
- Pavel Yaroshenko, Procurement Director, Sveza Birch Plywood
- Taiga forest management evaluation
  Alexei Yaroshenko, Forestry Department Head, Greenpeace

Discussion participant:
- Alexey Kornienko, Corporate Affairs Manager, Metsä Group

11.30 – 12.00 Coffee break

12.00-13.30 SESSION 2. Forest markets pricing in Russia and worldwide. Market conditions. Trading instruments: Old and new

Key topics:
- Domestic and global market pricing
- High procurement costs as an issue for Russian processors
- Trading instruments (OTC and exchange trading)
- Antimonopoly regulation: Market pricing
- New exchange trading marketplaces
- Foreign and regional best practices in trade and standard development
- Introduction of base railway stations with transportation facilities to the destination point and creation of local hubs on the basis of regular timber transhipment railway stations

**Speakers and panellists:**
- Standing timber price as a market leverage: International practices and their application in the Russian forest sector
  Anatoly Petrov, Rector, Russian Forestry Executives Advanced Training Institute
- Timber and wood on-exchange trading prospects at St. Petersburg International Mercantile Exchange for 2017
  Alexey Ryzhikov, Managing Director, SPIMEX
- Eugene Malyshev, Head of trade department, Belarusian Universal Commodity Exchange
  Representative, Federal Antimonopoly Service of the Russian Federation
- Roman Belov, Industrial Engineering Lead, PERI

**13.30-14.30 Lunch**

**14.30-16.00 SESSION 3. Regional trade considerations. Procurement policies. Domestic processing market prospects**

**Key topics:**
- Global and local trends in logging and wood processing
- Russian timber export flows
- Global and Russian processing markets. Supply and demand balance, marginal markets
- Current trends in timber logistics
- Regional and foreign experience of wood processing Assortment expansion

**Speakers and panellists:**
- Prospects of China- Russia wood/timber trade market
  Mr. Li Jiafeng, Vice president and secretary general, China Timber and Wood Product Distribution Association (CTWPDA)/ Shen Wei, secretary general, China Wood Importers Committee(CWIC)
  
  Russian timber export flows
  Igor Fedorov, expert, Pöyry Rus
  Main trends in the coniferous wood block market
  Aleksander Vuori, Deputy Director, EKO Paper
  Presentation TBA
  Pavel Kolesnikov, Government Relations Manager, Segezha Group*

**16.00-16.30 Coffee break**

**16.30- 18.30 Timber transportation considerations**

**Moderator:**

**Key topics:**
- Timber cargo transportation market conditions
- Rolling stock availability crisis – platforms, open-top cars, chip-carriers.
- Rates evaluation
- Timber transportation from felling sites
- Possible revision of road trains loading norms. Timber transportation by truck: Transfixion by weight-checking stations in the regions
- Timber transportation companies: Experience and offerings
- Water haul considerations

**Speakers:**

- Main trends of fright market
  - **Vladimir Savchuk, Deputy Director, Institute of Natural Monopolies Research**
- Trends of wood railway transportation
  - **Dmitry Ryabov, Operating Officer, Transgarant (TG Fesco)**
- Pellet international water hauling
  - **Oleg Maslennikov, Managing Director, Istok Corporation**
- Implementation of Federal Law No. 415-FZ on timber inventory and trading. Unified State Automated Information System for timber inventory and trading (EGIAS)
  - **Irina Vukolova, Vice-rector, Russian Forestry Executives Advanced Training Institute**
- Excessive weight restrictions in forest raw materials transportation by truck and possible solutions. Considerations of railway rolling stock shortage for wood transportation and growing cost of railcars use
  - **Aleksander Vuori, Deputy Director General, EKO Paper**
- Presentation TBA
  - **Alevtina Kirillova, Adviser, Ministry of Transport**

**Discussion participant:**
- **Natalia Marchenkova, Head of Wood supply Department, Sveza Birch Plywood**

18.30 Drinks and buffet. Conference Close